To Tip or Not to Tip, That is the Question
From Michael Der Manouel, Board President

I’ve been blessed later in life to have experienced golf and dining at many fine private clubs throughout the country. Some of those clubs have stringent no tipping policies, some have a strong tipping culture. There is not a correct benchmark, both scenarios are widely in practice nationwide. After a re-evaluation of this policy, the Board of Directors at the time changed club rules to allow tipping, and that policy has stood since.

Many of you have noticed, on your tickets for food and beverage, a service charge. That charge is not passed along to the wait staff, but is instead used as a credit against wait staff labor expenses. When the Board made the decision to allow tipping and keep the service charge to offset labor expenses, it also began to pay waiters above the minimum wage, in order to reduce turnover. Because there is a high turnover in the food service industry to begin with, it is hard to quantify whether the Club has benefited from this change, but we do presently have a solid core on the wait staff team.

Day to day food and beverage is a significant drain on club resources, but it is an essential service for members to have food and beverage available for as many days and hours as is possible. This is why the Board has reinstituted Wednesday Night Dining and will soon consider Friday Night Dining as well. Not so much for financial reasons, but to elevate the opportunities for our members to use the club for dining. The day to day food and beverage operation creates a six figure loss to the club each year, but that loss is made up with Member events and Non Member events, such as Easter, Mother’s Day, New Year’s Eve, weddings, memorials and golf tournaments. In the end, the goal of the Board is to have a food and beverage operation that breaks even, and usually it does.

So, back to tipping. There are a couple of ways you can tip our staff should you desire. The recommended method is to tip 15% of the amount, or leave cash in the portfolio. I know that our staff appreciates it very much. Many of you already leave tips at the turn and with the beverage cart on the weekends. It can also be a great idea to reward the kids that work in the Pro Shop for handling and cleaning your clubs, if they do a great job for you.

I hope that clears up any questions on tipping, the service charge, and what is permissable at Sunnyside. If you are led to reward our team for their hard work, by all means, please do.

To gain members, focus on being the best
From Michael Der Manouel, Board President

I’ve been a member at Sunnyside for almost 25 years and like many of you, seen the boom and bust of the economy shape the condition of our club and membership levels. The march of our community northward has driven many prospective members north of Herndon and beyond, creating a special challenge for Sunnyside.

This past summer I visited Maketewah Country Club in Cincinnati, Ohio. Founded in 1910, it’s known, ironically, as “the friendliest club in town”. In 1910 it was located in one of the best areas of Cincinnati. Today, much of the city has grown away from Maketewah. They’ve got a great club, golf course, and a decent membership. When I asked the GM there how they’ve survived the migration of people away from the area, he simply said, “We’ve got to be the best”. Our mission at Sunnyside is no different.

Your Board understands that in order to achieve the membership levels we need to thrive, we have to be the best club in town. Our trajectory in improving our Club has been positive, not without an occasional setback, but the ultimate measurement of whether we are good enough is interest in membership, and we know that Sunnyside must continue to strive for excellence and achieve excellence to a greater degree, for membership to happen in ways that will allow the Club to sustain itself and grow.

We have a special heritage at Sunnyside. Unbelievably great members, a classic golf course which will continue to improve every season, and an experienced staff. These are tremendous assets. But we have to continue to relentlessly focus on being so good that we are worthy of a drive across town. And we will.

The Long Range planning committee of the Board met recently to look at the next round of facility improvements for the clubhouse, and is moving to the phase of understanding the costs for upgrades that are long overdue. I will keep you posted on that process. There is tremendous upside to looking at freshening our clubhouse and banquet options. In addition to attracting membership, our outside events business has an even greater opportunity to expand. Facility improvements remain our greatest area of upside potential.

As we work on these issues together, let’s continue to have the great enjoyment we’re having at the Club, and to give others the opportunity to do the same!
Mark your calendars for Sunnyside CC’s Major Golf Tournaments.

2016 Spring Tournament Calendar

<table>
<thead>
<tr>
<th>APRIL</th>
<th>MAY</th>
<th>JUNE</th>
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<tbody>
<tr>
<td>7th</td>
<td>4th-7th</td>
<td>1st</td>
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<tr>
<td>Outside Tournament (SIRS 8:30 Shotgun)</td>
<td>Men’s Club Championship – Champ. Flight Qualifying</td>
<td>Wednesday Twilight League - Captains Meeting</td>
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<tr>
<td>9th</td>
<td>5th</td>
<td>2nd</td>
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<tr>
<td>NCGA 4-Ball Net Qualifying 2 Man</td>
<td>Ladies Spring Mixer Tournament</td>
<td>Outside Golf Tournament</td>
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<tr>
<td>11th</td>
<td>6th</td>
<td>4th</td>
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<tr>
<td>High School League Tournament 36 players</td>
<td>Outside Golf Tournament (FPOA)</td>
<td>Outside Tournament (SIRS 6:00 Shotgun)</td>
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<tr>
<td>12th</td>
<td>7th</td>
<td>6th</td>
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<tr>
<td>CVPI, Outside Tournament (course closed all day)</td>
<td>NCGA 4-Ball Net Qualifying 4 Man</td>
<td>Outside Golf Tournament (Ameriprise Checkin 9am Shotgun 11am)</td>
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<tr>
<td>14th</td>
<td>11th</td>
<td>11th</td>
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<tr>
<td>Ladies Betty Docker Tournament</td>
<td>Men’s Club Championship – Stag Dinner</td>
<td>Outside Tournament (Ameriprise Checkin 9am Shotgun 11am)</td>
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<tr>
<td>21st</td>
<td>12th</td>
<td>13th</td>
</tr>
<tr>
<td>NCGA Sr. Champ Qualify 8:00 am</td>
<td>Outside Golf Tournament (Champ &amp; Non Champ Flight)</td>
<td>Outside Golf Tournament (Thiesen Duckor/Regn 7:15 SG 8:30)</td>
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<tr>
<td>(1st tee closed until 10:00 am)</td>
<td>(Thiesen Duckor/Regn 7:15 SG 8:30)</td>
<td>Outside Tournament (Thiesen Duckor/Regn 7:15 SG 8:30)</td>
</tr>
<tr>
<td>28-30th</td>
<td>23rd</td>
<td>18th</td>
</tr>
<tr>
<td>61st Men’s Sequoia Invitational</td>
<td>Fresno State Admin Tournament</td>
<td>Finals of Men’s Club Champ – Champ &amp; Non Champ Flight</td>
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LINDA’S CORNER

Silva and Plecia Handily Win The Patterson In Match Play

By Linda Avent Estep

With less than 10 years golf experience between them and limited participation in tournament play, the team of Lenny Silva and Laurie Plecia plowed through the field of the 2016 Patterson Tournament, defeating the seasoned team of Kay Antoku and Holly Bare by five holes with four to play on March 23.

The Patterson is the oldest women’s tournament on record at Sunnyside, and probably the oldest in the San Joaquin Valley, established in 1912. A four ball match play event, it is considered one of three major tournaments played from the gold tees. Lenny and Laurie earned a bye in the first round, as did Kay and Holly. Their second round match was against the formidable team known among Sunnyside women golfers as “The Nancys” (Nancy Steffensen and Nancy Midcafl). The Nancys were defending their third-in-a-row Patterson title. A fourth title was not meant to be, as Lenny and Laurie dispensed with them five holes up with four to play.

Kay and Holly managed to defeat former title holders Penny Docker and Linda Erickson in the second round (3 and 2) but had their hands full in the final match against Lenny and Laurie. Although both Kay and Holly hold multi-year Club Champion titles, they were overcome by their higher handicapped opponents by the 14th hole, as is tradition in major Sunnyside women’s major events, a trail of women in golf carts followed the match, remaining a respectable distance behind as the match progressed.

June Sweeney and Jackie Ward won the consolation round, played earlier the same day.

Other Tournaments

In earlier tournaments, Nancy Steffensen won the two-day Eclectic and the Valentine’s Mixer was won in a tie by Linda Erickson, Penny Docker and Judy Errecart.

Upcoming tournaments include the Betty Docker on Thursday, April 14; The Spring Mixer, Thursday May 5 and the Club Championship, May 17-26. Sign up sheets are in the women’s locker room. Players can also call Tournament Chair Nancy Midcafl, mobile 559-907-0184 or home 559-434-3720.
The initial result was an unexpected proliferation of bare spots where there was no Bermuda at all. With a good rainy season, these spots became very muddy. These areas, along with surrounding areas where Bermuda exists, are being aerated. Those cores will be harvested in order to spread the stolons (that part of the plant which produces new plants) into the bare areas, which will be roped off and watered. This will be an ongoing process through the summer season in order to cover the entire course.

We had cooler than normal temperatures in May last year, because of that, the rye did not die off until later in the season. This year we are depending on Mother Nature to accomplish the rye to Bermuda transition. The result will be a brown look to the fairways until the rye is mowed off, plus we will find areas where the Bermuda is very thin. The same aerating/stolonizing process will be completed in those areas as well in order to get an early start on growing as much Bermuda as possible.

We had several problems with the irrigation programming last June and there is a steep learning curve with this piece of ground that every superintendent has had to go through. That being behind us, you can expect dryer conditions where we are not trying to "play catch-up" to grow Bermuda.

We are committed to conserving water and energy by doing very little daytime watering, except for hand watering of greens, tees, and surrounds as needed.

We appreciate everyone being patient as we go through this process. We believe, in the long term, we will have something very special when it is completed.

After trimming, getting ready for new range expansion.
The Board, along with the Sunnyside CC staff, have been hard at work to provide you with the best member experience possible. We would like to take this time to thank all of the members that have participated in the Member Satisfaction Surveys. We are aware of the improvements that need to be made, and would not be able to make these improvements without your feedback.

If you have not had the opportunity to complete a Member Satisfaction Survey, please check your email after every member event. The survey takes only a few minutes to complete.

The more feedback we receive from our members, the more we can enhance the member experience by maintaining the quality of service that Sunnyside Country Club is known for.

Save the Date
May 2016

4th Wednesday Night Dining “Cinco De Mayo” themed menu
8th Mother’s Day
11th Wednesday Night Dining
18th Wednesday Night Dining - Dinner served in The Grill ONLY
19th Cigar Dinner
25th Wednesday Night Dining
29th Sunday Brunch
30th Memorial Day - Breakfast served at 7:00 AM

Fun at the Club
Easter Brunch
Sunday, March 27th

We asked all members in attendance to submit a selfie of their group for a chance to win Dinner for 2 and a bottle of wine. A big THANK YOU to the following families (and friends) that participated in the drawing:

- The Der Manouel Family
- The Hansen Family
- The Rogers Family
- The Blair Family
- The Gunderson Family
- The Bowden Family
- The Keller Family
- The Ruffner Family
- The Semper Family
- The Crooks Family
- Jeannine & Evie Der Manouel
- THE WINNERS: Stephanie Goff & Michael McCaffrey

Thank you for another amazing event!

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